



## A Message from Albert Giacomazzi

President & CEO,  
AMG & Associates, Inc.

Ever since the start of my construction career in 1975 as an apprentice carpenter, the construction industry has continued to evolve. Some of the more recent and dramatic changes are building information modeling (BIM) and leadership in energy and environmental design (LEED). Most recently, the great recession that started at the end of 2008 has tested the ability of contractors and subcontractors to remain profitable. A successful business must be ready to adapt to a multitude of changes that affect the industry or risk the possibility of closing their doors.

AMG & Associates (AMG) is continuously looking to streamline our business processes to remain competitive in this highly aggressive and changing market. We are finding new opportunities by utilizing our vast experience in providing complex technical proposals to the government, by networking with design teams and subcontractors, and most importantly, receiving references from our satisfied customers.

Our success can be attributed to a number of factors:

- Conducting business in line with our core values. Our clients, professional business relationships and employees know that AMG has unyielding beliefs in each of our core values.
- Empowering and believing in our employees. The statement that “a company is only as good as its employees” is completely accurate. We consider our employees to be the best in the industry.
- Leading by example. The principals of AMG are continuously looking at ways to improve the company by seeking opportunities for professional and leadership growth.

I have a tremendous amount of confidence in our team and what we bring to any type of project. If a client chooses AMG as contractor, design-builder or construction manager, they will be reminded throughout the course of the project that the right choice was made.

## About AMG & Associates

AMG & Associates is built on four core principles: Honesty, Integrity, Trustworthiness and Respect. These principles guide us in our mission to provide the highest quality pre-construction, construction management, general contracting and general engineering services for private and public works projects.

AMG & Associates accomplishes its mission through the hard work of our valued team members and the leadership of our three principals: President/CEO Albert M. Giacomazzi, Vice President/CFO Anthony R. Traverso, and Vice President Gregory Barrow.

This trio has worked together for 15 years, building relationships based on trust, a common pursuit of excellence and a shared belief in hands-on project management. Combined, they have more than 75 years of construction experience.

AMG & Associates recognizes the importance of not just keeping up with changes in our industry, but staying ahead of them. For example, we have a keen awareness of the importance of “green” construction techniques in the modern building environment and recently earned the designation of a LEED Accredited Contractor from the Green Building Certification Institute.

We take a great deal of pride in helping high-quality projects move from concept to reality. Our satisfaction at a job well done comes from not only assisting our clients in achieving their vision, but from watching the finished projects have a real and important impact on people’s lives—whether it’s the life-saving work being done at a state-of-the-art fire station or the life-changing work provided to a community at a shining new senior center.

After all, managing a construction project is about much more than the building itself: it’s about what that building can do for people and the important things that will happen there when our work is finished.



La Casita De Las Mamas



## Services We Provide

AMG & Associates creates a strong partnership with its private and public works clients by providing construction related expertise in the form of pre-construction, construction management, general contracting, and general engineering services. Our services include, but are not limited to, the following:

### Pre-Construction Services

Often the best solution to a problem is to spot it – and address it – before it happens. AMG & Associates can expertly evaluate your project in its pre-construction stages, working with designers, architects and engineers to identify potential problem areas and ensure that your project is being designed in an appealing and cost-effective manner. Our team's experience and knowledge will ensure your project is budgeted realistically and planned efficiently.

### Design-Build

In a Design-Build scenario, AMG & Associates serves as the general contractor for your project, taking care of every detail including the hiring of architects and subcontractors.

### Design-Bid-Build

AMG & Associates also provides Design-Bid-Build services, which allow the client to have more direct, hands-on involvement in the project's development and completion. In a Design-Bid-Build scenario, the client contracts the architect

and contractors separately. AMG & Associates provides strong construction leadership and is a cooperative building partner, ensuring every client's project goals can be achieved.

### Construction Management

Simply put, when we provide Construction Management services, we are your eyes and ears. We oversee your contractors and their subcontractors, providing the assurance that your project remains on budget and on schedule. The AMG & Associates team applies its knowledge and experience in every facet of development by employing accounting, scheduling, and documentation control to keep your project on track.



Piru Fire Station

## Our Leadership Team

### **Albert Giacomazzi**

#### **President/CEO**

In more than two decades as an executive in the construction industry, Mr. Giacomazzi has managed more than \$500 million in projects for local, state and federal agencies, including four branches of the military, NASA and the U.S. Postal Service. His expertise in nearly every aspect of the construction industry enables him to identify emerging trends in their early stages. He holds a Bachelor's Degree in business management, a Master's Degree in business administration as well as active licenses in General Engineering A, General Construction B, and Asbestos and Hazard Abatement.



### **Anthony Traverso**

#### **Vice President/Treasurer**

Mr. Traverso possesses valuable experience in both the field and in the corporate environment gained during his more than 15 years working on public and private sector construction projects. He has more than \$25 million in field experience as a project manager and has worked as an executive on more than \$300 million in projects. He holds a Bachelor's Degree in construction management with a minor in business development and economics.



### **Gregory Barrow**

#### **Vice President**

Mr. Barrow began his construction career as a tradesman. He has gone on to manage large-scale private and public works projects for commercial developers as well as the military, the California school system, and more. During his 35 years in construction he has come to specialize in implementing systems and procedures to improve the efficiency of projects, optimizing scheduling, and streamlining tracking and reporting. He is widely respected for his positive outlook and for upholding the highest ethical standards.



## **AMG & Associates: A Leader in Green Building**

The trend toward more environmentally conscious construction may be new, but it is no flash in the pan. The emphasis on “green” building is here to stay. Building a green project must start at the earliest stages in order for the project to achieve the highest environmental standards. The construction of a successful green building is a process beginning with design and continuing through every step of construction.

At AMG & Associates, we are proud to have built and participated in LEED (Leadership in Energy and Environmental Design) projects. Three members of our team are certified as a LEED Accredited Professional (LEED APs). According to the U.S. Green Building Council’s website, having a LEED AP on your project ensures that your project’s development will be facilitated by someone who has “demonstrated a thorough understanding of green building practices and principles, and familiarity with LEED requirements, resources and processes”.

What does it all mean? It means that not only can the AMG team help you successfully navigate the usual maze of government regulations, but we can also guide your project to achieve the most rigorous of green building standards.

The LEED Green Building Rating System is the nationally recognized benchmark for design, construction and operation of high-performance green buildings. Meeting LEED standards takes not only a great deal of expertise, but also a commitment on the part of the builder to consider green factors at every stage of the project, from design to materials selection to construction processes, and more.

If you have an interest in developing a project with these standards in mind, AMG & Associates has the certifications and the expertise to guide you through the process.



**Ehlers Senior Center**

## Why AMG?

There are many reasons why AMG & Associates may be right for you and your project:

### Experience

The management team at AMG & Associates has a combined 75 years of experience in the public works market. Our management team's expertise includes management, bidding, estimating, interpretation of the Public Contract Code and Federal Acquisition Regulations, subcontractor relationships, field operations, project administration, construction management, buy-out process, and dispute resolution.

### Reputation

We are proud of our team's reputation for honesty, trustworthiness and for upholding the highest professional ethics and standards.

### Focus on Private and Public Works

The AMG & Associates team is well-versed in dealing with a broad variety of government agencies, from local to regional to state and national. Whether we are acting on behalf of a private sector client or working directly with a public sector agency to accomplish a public works project, we have the experience and knowledge to make sure our clients' best interests are served.

### Vigilance

A principal of our firm is assigned to every AMG project, visiting the site on a weekly basis to ensure that the job is done right. We believe in a hands-on approach to the management of our clients' projects: we are constantly on watch, reviewing projects to reduce any possibility of risk to the client and project team. Our vigilance ensures the project will be delivered on schedule and on budget.

### Low Risk

It's simple: AMG & Associates has never failed to deliver on a project. Never.



Mar Vista Family Center





## Success Stories

At AMG & Associates we are proud of all of the projects we have worked on, and we are especially proud to be able to facilitate the construction of projects that provide benefits to communities. Below are just a few examples of the many AMG success stories.

### Mar Vista Family Center

- **\$4.373 million project**
- **11,500 square feet**
- **Opened March 2009**

AMG & Associates drew praise from the client for completing the Everychild Foundation Youth Center on schedule and on budget—critical considerations for this nonprofit organization which must make every dollar count. The new facility is home to a myriad of valuable programs and services for children including the “By Youth For Youth Center”, which provides leadership development for 65 underprivileged youths. The facility also features a pre-teen meeting room, library, counseling office, computer lab, multimedia room, classroom, community room/dance studio, and a health and fitness room. The center’s CFO and CEO stated in a letter to AMG’s management that “the work of AMG, as well as your subcontractors, was exemplary”.

### Seal Beach Fire Station

- **\$4.5 million project**
- **12,000 square feet**
- **Opened March 2010**

In March 2010 the firefighters of Seal Beach said goodbye to the 50 year old previous station and moved into the new state-of-the-art Seal Beach Station 48 on Beverly Manor Road. The new energy-efficient, solar-equipped station includes three apparatus bays, dormitories, administration facilities, a kitchen and more.

The project, which included demolition of the old station and construction of the new one, has earned recognition from the Western Council of Construction Consumers as a Distinguished Project for being completed under budget and ahead of deadline, as well as for featuring technologically advanced amenities that enable the station to serve as a city emergency operations center in the event of a disaster.



Seal Beach Fire Station

## Success Stories

### Clare Foundation

- \$1.265 million project
- Opened May 2010

The Clare Foundation's newly renovated and expanded Detox/Primary Facilities will serve approximately 1,500 individuals per year, providing ample space and a welcoming atmosphere for the Foundation's residential and non-residential programs. The renovation of the previously decaying facilities – which were over 50 years old – has enabled the Clare Foundation to add 13 new beds, increasing its annual capacity by 300. The nonprofit Foundation's programs provide support through the process of detoxification as well as counseling sessions, 12-step meetings, and drug and alcohol education. "Miracles happen for people at CLARE," Santa Monica Councilor Kevin McKeown said in his speech at the facility's dedication ceremony. "CLARE does so much and does it so well that everyone else in the county should use CLARE as an example."

At AMG & Associates, we are proud to have been involved in a project that will help CLARE continue to make those miracles happen.

### Avalon Paramedic/Lifeguard Station

- \$5.423 million project
- 7,005 square-foot lifeguard/paramedic station
- Dedicated in April 2010, serving Catalina Island

The new Avalon Paramedic/Lifeguard Station is a treat for the eyes, featuring a ceramic tile mural facade commissioned by the Los Angeles County Arts Commission. But this structure is more than just a visual treat: Its practical applications are invaluable to the City of Avalon, the residents of Catalina Island and the L.A. County lifeguard personnel who work there. It is the county's first such facility to include dormitory space, enabling lifeguards to complete their 24-hour on-call shifts without having to secure housing in the island's limited, expensive housing market. The facility also features a two-bay apparatus area for a paramedic truck, utility vehicle, and watercraft trailers. AMG & Associates is not only proud of the outstanding results on this project, but the logistical success achieved in facing the unique challenges created by the project's island location.



Avalon Paramedic/Lifeguard Station